

INTRODUCTION AND GENERAL INFORMATION

The Centre for Asian Philanthropy and Society (CAPS) is committed to increasing the quality and quantity of philanthropy in Asia. To encourage more charitable engagement, it is important to understand the regulations, tax incentives and the general societal predisposition toward the giving and receiving of donations. To this end, CAPS is carrying out a project called the Doing Good Index™. The Doing Good Index™ is the first study of its kind in the world and the first that focuses on Asia, and this survey is an integral part of it.

You have received this survey as you are regarded as a social delivery organization (SDO) with the experience and expertise to provide insightful responses for this study. The findings of this study will shed light on the factors determining SDOs' success, including the ability to register as a charity, to be tax-exempt, to receive tax deductible contributions, and to seek government contracts for projects aligned with their mission.

The survey should take no more than 45 minutes to complete. Please read the instructions below before you begin. We encourage you to complete the survey by 28 February, 2017.

Your responses will be kept strictly confidential and not shared with any third party. Thank you for your participation.

Instructions:

Ø **Who should fill the form:** This survey has questions about the fundraising, regulatory, fiscal and tax factors that affect the giving and receiving of donations. The head of your organization is best suited to respond to this survey. Other options are the head of fundraising, or head of accounts/finance.

Ø **Read help text:** Please read the help text provided with the questions before you respond.

Ø **FAQs:** There is a Frequently Asked Questions (FAQs) section at this link: _____ that will clarify the context of this survey and help you understand it better.

Ø **Saving your responses:** If you are unable to submit the survey form in one sitting, you can return to the survey and pick up where you left off. You just have to click the survey link _____ to return to the survey in the same device using the same browser. Please note that there is no "Save" button, but as long as you have not clicked the "Done" button and not deleted the cookies from your internet browser, you can access your form using the survey link any time before submission.

Ø **Mandatory questions:** All mandatory questions are marked with an asterisk (*). If a mandatory question is left unanswered, an error message will be displayed next to the question. You will not be able to move on to the next page without entering an answer.

Ø **Error message:** You will receive an error message if the answer is not in the correct format specified in the question (e.g. you try to enter words when numbers are required), or if a mandatory question is left unanswered. Please read the error message and rectify your response.

Ø **If you don't know the answer to a question:** Please click on the **Don't know** option (if available), or seek help from your colleagues and answer to the best of your knowledge. We want to understand what people think and perceive, and for most of the questions there is no right or wrong answer. Answers will be kept confidential.

Ø **If you have any questions about the form or you find any technical difficulties,** please contact the organization that sent you this survey. You can call this number, _(PARTNER tel #)_____, and speak with _(PARTNER contact name). You may also send an email with a screenshot and reference to the question number to info@asiacps.org.

Ø **Number of responses:** Each organization can submit only one completed survey. If you would like to discuss the survey with colleagues before filling it online, please download the PDF version here: _____, share with your colleagues, and then fill ONLY one form online for your organization.

(A) GENERAL INFORMATION

*** Economy Name**

("Economy Name" or "Economy refers to the country or semi-autonomous region you are in.)

*** Name of Social Delivery Organization (SDO)**

('Social Delivery Organization' (SDO) refers to a registered non-profit organization or social enterprise that delivers a product or service for social good. It does not include the following: trade associations, technical associations, industry groups, universities, purely advocacy groups, organizations funded solely by the government.)

*** Address**

(Please type your complete address including building, street name, city, district, state, postal code, etc.)

*** Phone number**

(Please include STD code. For example 022-26858900, 919812345678)

Fax number

(Please include STD code. For example 022-26856900)

*** Email**

(Please double check that your email id is correct)

Website

(Please enter the full address starting with http://)

*** Year of incorporation/ establishment of organization**

(This refers to the year of registration for legally recognized status. Only numerical digits are to be entered, no letters or symbols are allowed.)

*** Nature of organization**

Public

Private

*** Total staff strength**

(Total Staff Strength' includes part-timers but not volunteers. Only numerical digits are to be entered, no letters or symbols are allowed.)

*** Approximate annual budget for the last accounting year in your local currency**

(Only numerical digits are to be entered, no letters or symbols are allowed.)

Approximate annual
expenditure for the last
accounting year

Mission/ purpose/ objectives for which your SDO has been set up

*** Your SDO's sector of engagement (Please select all that apply)**

Aged/ Elderly and Disabled

Agriculture and Livestock

Children's Welfare

Disaster Management

Education and Literacy

Health and Family Welfare

Housing

Legal Awareness and Legal Aid

Rural Development and Poverty Alleviation

Assistance to Vulnerable Groups

Women's Development and Empowerment

Other (please specify)

A. REGULATORY

The following questions relate to the regulatory environment within which SDOs operate in your economy.

A1. General

* A1.1 Can an SDO establish and operate in your economy without having any affiliation with the government/ a government-affiliated sponsor/ a government-affiliated partner?

Yes

No

A. REGULATORY

* A1.1a Please list out the relevant government agency you need to be affiliated with.

A. REGULATORY

* A1.2 Are laws/ regulations pertaining to the charitable sector made publicly available in your economy?

Yes

No

* A1.2a How difficult is it to understand the laws (at the national and state level) pertaining to the charitable sector in your economy?

Extremely difficult

Somewhat difficult

Neutral

Somewhat easy

Very easy

A2. Registration of SDOs

* A2.1 How many clearances/ certificates do SDOs need in order to register and obtain legally recognized charitable status? Please provide the total number of such clearances/ certificates.

(This refers to the clearances and/or certificates that are required to register as any form of SDO (eg. trust, society, non-profit company etc.) to obtain legally recognized status, without which they cannot commence operations/activities. Only numerical digits are to be entered, no letters or symbols are allowed.)

* A2.2 How much time is required to obtain the clearances/ certificates mentioned above. Please provide the approximate time in number of days.

(Only numerical digits are to be entered, no letters or symbols are allowed.)

* A2.3 How much money (including fee and other ancillary charges) is required to obtain the clearances/ certificates mentioned above?

(Only numerical digits are to be entered, no letters or symbols are allowed.)

Please provide the approximate cost (money) in your local currency.

* A2.4 How likely is it for SDOs to try and bypass government regulations to deliver social services in your economy? Please select the appropriate response.

- Very likely
- Likely
- Not likely

A3. Reporting Requirements or Existence of Single Window Facility for SDOs

* A3.1 Is there one single ministry or other government agency that oversees the charitable sector in your economy?

- Yes
- No

A. REGULATORY

* A3.1a What is its primary purpose? Please select all that apply.

- Facilitating the registration and operation of SDOs
- Administering the government grants given to SDOs
- Financial regulation of SDOs
- Capacity building of SDOs
- Monitoring the activities of SDOs
- Providing approval for particular activities

* A3.1b How helpful has it been to your organization in doing its work?

- Very unhelpful
- Somewhat unhelpful
- Neutral
- Somewhat helpful
- Very helpful

A. REGULATORY

* A3.1c How many regulatory bodies/ coordinating bodies/ ministries govern SDOs?

(Only numerical digits are to be entered, no letters or symbols are allowed.)

A. REGULATORY

* A3.2 Is your SDO required to comply with annual reporting requirements?

- Yes
- No

A. REGULATORY

* A3.2a How much time does it take to comply with the annual reporting requirements?

- More than 4 months
- Between 3 to 4 months
- Between 2 to 3 months
- Between 1 to 2 months
- Less than 1 month

A. REGULATORY

A4. Participation in Policy Making

* A4.1 Has your SDO been involved in discussions with the government about formulation of policies related to the sector your organization is working in?

- Not involved
- Occasionally involved
- Regularly involved

A5. Receipt of Foreign Funds by SDOs

* A5.1 Can SDOs receive funds from foreign donors?

- No, SDOs cannot receive funds from foreign donors at all
- SDOs can receive funds from foreign donors after obtaining certain government permissions/ certificates/ clearances
- SDOs are allowed to receive foreign funds without any government permissions/ certificates/ clearances
- Other (please specify)

A. REGULATORY

* A5.1a Please specify the approximate number of permissions/ certificates/ clearances needed for an SDO to receive foreign funds.

(Only numerical digits are to be entered, no letters or symbols are allowed.)

* A5.1b Please specify the approximate number of days required to obtain the number of permissions/ certificates/ clearances mentioned in your answer to A5.1

(Only numerical digits are to be entered, no letters or symbols are allowed.)

* A5.1c Please specify the approximate cost (including fees and any other ancillary charges) of obtaining the permissions/ certificates/ clearances mentioned above.

(Only numerical digits are to be entered, no letters or symbols are allowed.)

Approximate cost in your local currency

* A5.2 How long do the permissions/ certificates/ clearances remain valid?

- For the duration of the project
- 1 year
- 1-5 years
- 5-10 years
- Indefinitely

A. REGULATORY

* A5.3 Since 2014, have there been any changes in the government laws/ regulations related to the receipt of foreign funds?

- Yes
- No

A. REGULATORY

* A5.3a Have these changes been positive or negative? If the recent changes have made it difficult for SDOs to receive foreign funds, it should be considered as a negative change and vice-versa.

- Positive
- Negative

A. REGULATORY

* A5.3b How severely has it impacted your fundraising from foreign sources (in the last two years)?

- No significant impact on the receipt of foreign funds
- Foreign funds have declined by less than 10%
- Foreign funds have declined by 10 to 20%
- Foreign funds have declined by 20 to 40%
- Foreign funds have declined by 40 to 60%
- Foreign funds have declined by 60 to 80%
- Foreign funds have declined by more than 80%

* A5.3c If your foreign funds have significantly declined, how are you adjusting your fundraising efforts to make up for the decrease in foreign funding? Please select all that apply.

- Approached more domestic donors
- Cut down the administrative and overhead cost
- Tried to increase government support
- Reduced the scale of operations

A. REGULATORY

* A5.3d Have these changes made fundraising from foreign donors

- Much easier
- Somewhat easier
- No impact

A. REGULATORY

A6. Restrictions on Receipt of Domestic Funds by SDOs

* A6.1 Do SDOs face restrictions on receipts of funds from local organizations and donors?

- SDOs need permission to raise funds
- SDOs can raise funds without permission up to a certain monetary limit
- SDOs can raise funds freely without restriction

A7. Enforcement of Regulations

* A7.1 Does your government enforce laws/ regulations pertaining to the charitable sector?

- Never
- Rarely
- Mostly
- Always

* A7.2 What penalties are imposed on SDOs that do not comply with laws/ regulations?

- Financial
- Non-financial
- Both

A. REGULATORY

* A7.2a If a financial penalty is imposed, what would be the average amount?

(Only numerical digits are to be entered, no letters or symbols are allowed.)

* If it is not possible to fill a number please enter 0 above and explain below. Similarly if you have entered amount above, please enter 0 below

A. REGULATORY

* A7.2b What type of non-financial penalty may be imposed? Please select all that apply.

Suspension of legal license/ legal certificate to operate

Ban for 1 to 10 years

Life-time ban

Any other, please specify

A. REGULATORY

* A7.2a If a financial penalty is imposed, what would be the average amount?

(Only numerical digits are to be entered, no letters or symbols are allowed.)

* If it is not possible to fill a number please enter 0 above and explain below. Similarly if you have entered amount above, please enter 0 below

* A7.2b What type of non-financial penalty may be imposed? Please select all that apply.

Suspension of legal license/ legal certificate to operate

Ban for 1 to 10 years

Life-time ban

Any other, please specify

A. REGULATORY

* A7.3 Are members of an SDO's Board of Directors legally liable for lack of compliance with regulations?

- Yes
- No
- Don't know

* A7.4 Are senior staff members, such as executive directors, legally liable for lack of compliance with regulations?

- Yes
- No
- Don't know

B. TAX AND FISCAL POLICY

The following questions relate to the tax incentives available to, or related to, SDOs in your economy.

B1. Tax Deductions as Incentives for Giving - Individuals

* B1.1 Are there any tax deductions for individuals who donate to SDOs?

(Tax deductions mean the tax benefits that are available to individuals/corporations for donating to an SDO.)

- Yes
- No

B. TAX AND FISCAL POLICY

* B1.1a Specify the rate of deduction (for individuals).

(Rate in %. Only numerical digits are to be entered, no letters or symbols are allowed.)

B. TAX AND FISCAL POLICY

* B1.2 Is there a limit on donations that are eligible for tax deduction for individuals?

Yes

No

B. TAX AND FISCAL POLICY

* B1.2a Please specify the limit on donations eligible for tax deduction for individuals (Please fill the applicable box).

Limit in local currency

Limit in %

B. TAX AND FISCAL POLICY

* B1.3 Has the rate of tax deduction applicable to donations given to SDOs changed since 2014?

Yes

No

B. TAX AND FISCAL POLICY

* B1.4 If the rates of tax deduction have changed, please specify whether it has increased or decreased.

Increased

Decreased

* B1.4a What has been its impact on donations received by your organization since 2014?

Increased

Decreased

No effect

B. TAX AND FISCAL POLICY

* B1.5 To the best of your knowledge, how easy and straightforward is the procedure to claim a tax deduction for individuals?

- Very difficult
- Difficult
- Easy
- Very easy

* B1.6 To the best of your knowledge, how time-consuming is the procedure to claim a tax deduction for individuals?

- Very time-consuming
- Moderately time-consuming
- Moderately quick
- Very quick

* B1.7 In your experience, how important is tax deduction for individual donors?

- Not important
- Somewhat important
- Important
- Very Important

B. TAX AND FISCAL POLICY

B2. Tax Deductions as Incentives for Giving - Corporations

* B2.1 Are there tax deductions for corporations that donate to SDOs?

(‘Tax deductions’ mean the tax benefits available to corporations for donating to an SDO.)

- Yes
- No

B. TAX AND FISCAL POLICY

* B2.1a Specify the rate of tax deduction for corporations.

(Please answer rate in %. Only numerical digits are to be entered, no letters or symbols are allowed.)

B. TAX AND FISCAL POLICY

* B2.2 Is there a limit on donations that are eligible for tax deductions for corporations?

Yes

No

B. TAX AND FISCAL POLICY

* B2.2a Please specify the limit on donations eligible for tax deduction for corporations (Please fill the applicable box).

Limit in local currency

Limit in %

B. TAX AND FISCAL POLICY

B.2.3 Has the rate of tax deduction for corporate donations given to SDOs changed since 2014?

Yes

No

B. TAX AND FISCAL POLICY

* B2.3a If the rate of tax deduction for corporate donations has changed, please specify whether it has increased or decreased.

Increased

Decreased

* B2.3b If the rate of tax deduction for corporate donations has changed, what has been its impact on donations received by your organization?

- Increased
- Decreased
- No effect

B. TAX AND FISCAL POLICY

* B2.4 To the best of your knowledge, how easy and straightforward is the procedure to claim a tax deduction by corporations?

- Very difficult
- Difficult
- Easy
- Very easy

* B2.5 To the best of your knowledge, how time-consuming is the procedure to claim a tax deduction by corporations?

- Very time-consuming
- Moderately time-consuming
- Moderately quick
- Very quick

* B2.6 In your experience, how important is tax deduction for corporate donors?

- Not important
- Somewhat important
- Important
- Very Important

B. TAX AND FISCAL POLICY

B3. Restrictions on Endowment Building

* B3.1 Is there any monetary restriction on endowment building by SDOs?

- No
- Yes
- Don't know

B. TAX AND FISCAL POLICY

* B3.1a What is the monetary limit to endowment building.

(Only numerical digits are to be entered, no letters or symbols are allowed.)

Specify the amount in local
currency.

* B3.1b Is the monetary limit adversely impacting the operations and growth of your organization?

- Yes
- No

B. TAX AND FISCAL POLICY

B4. Availability of Government Grants

* B4.1 Does your government provide direct grants to SDOs?

- Yes
- No

B. TAX AND FISCAL POLICY

* B4.1a What was the total amount of direct grants from the government to SDOs in 2015? Please provide the amount in your local currency.

- Don't know
- Please specify the total government funding (direct) in 2015 in your local currency
(Only numerical digits are to be entered, no letters or symbols are allowed.)

* B4.2 How difficult is it to get information about such funding and to apply for it?

- Extremely difficult
- Very difficult
- Moderately difficult
- Easy
- Very easy

B4.3 How time-consuming is it to get information about such funding and to apply for it?

- Very time-consuming
- Moderately time-consuming
- Moderately quick
- Very quick

B. TAX AND FISCAL POLICY

* B4.4 Does your organization receive direct grants from the government?

- Yes
- No

B. TAX AND FISCAL POLICY

* B4.4a What is the share of direct government grants in the annual budget of your organization?

- Less than 10%
- Between 10 to 30%
- Between 30 to 50%
- More than 50%

B. TAX AND FISCAL POLICY

* B4.5 Does your government provide indirect grants (for e.g via national lottery) to SDOs?

Yes

No

B. TAX AND FISCAL POLICY

* B4.5a What was the total amount of indirect grants from the government to SDOs in 2015? Please provide the amount in your local currency.

Don't know

Total government funding (indirect) in 2015 in your local currency
(Only numerical digits are to be entered, no letters or symbols are allowed)

* B4.6 How difficult is it to get information about such funding and to apply for it?

Extremely difficult

Very difficult

Moderately difficult

Easy

Very easy

* B4.7 How time-consuming is it to get information about such funding and to apply for it?

Very time-consuming

Moderately time-consuming

Moderately quick

Very quick

B. TAX AND FISCAL POLICY

* B4.8 Does your organization receive indirect grants from the government?

Yes

No

B. TAX AND FISCAL POLICY

* B4.9 What is the share of indirect government grants in the annual budget of your organization?

Less than 10%

Between 10 to 30%

Between 30 to 50%

More than 50%

B. TAX AND FISCAL POLICY

B5. Availability of Grants from Bilateral and Multilateral Organizations

* B5.1 Does your organization receive grants from bilateral and multilateral organizations?

(Examples for Bilateral Organizations: USAID (United States Agency for International Development), CDC (Centers for Disease Control and Prevention. Examples for Multilateral Organizations: World Health Organization, UNICEF (United Nations International Children's Education Fund))

Yes

No

B. TAX AND FISCAL POLICY

* B5.1a What is the approximate share of grants received from bilateral and multilateral organizations in the annual budget of your organization?

Less than 10%

Between 10 to 30%

Between 30 to 50%

More than 50%

B. TAX AND FISCAL POLICY

B6. Availability of Grants from Foreign Foundations

* B6.1 Does your organization receive grants from foreign foundations?

Yes

No

B. TAX AND FISCAL POLICY

* B6.1a What is the approximate share of grants received from foreign foundations in the annual budget of your organization?

Less than 10%

Between 10 to 30%

Between 30 to 50%

More than 50%

C. PROCUREMENT FRAMEWORK

The following questions relate to the government procurement framework within which SDOs operate in your economy.

* C1 Does your SDO have any contract with the government for the delivery of social services?

Yes

No

C. PROCUREMENT FRAMEWORK

* C1.1a What percentage of your organization's budget came from government support in 2015?

(Only numerical digits are to be entered, no letters or symbols are allowed.)

C. PROCUREMENT FRAMEWORK

* C1.1b What has been your experience with the payment schedule of government-contracted projects?

- Payment is received more than 6 months after the due date
- Payment is received 3 to 6 months after the due date
- Payment is received 1 to 3 months after the due date
- Payment is received within 1 month of the due date

* C2 Does the government have a preferred vendor list for SDOs it wishes to contract with?

- Yes
- No

* C3 Is there a website or other centralized platform where both, future and current government procurement opportunities can be easily accessed by SDOs?

- Yes
- No

* C4 How easy is it to access information about Requests for Proposal (or RFPs) floated by the government?

- Very difficult
- Difficult
- Neutral
- Easy
- Very easy

* C5 In your experience, how transparent is the government approval process?

- Not transparent
- Somewhat transparent
- Transparent
- Very transparent

* C6 In your experience, how difficult is the approval process ?

- Very difficult
- Difficult
- Neutral
- Easy
- Very easy

D. ECOSYSTEM

The following questions relate to the overall ecosystem in which SDOs operate in your economy.

D1. Ease of Finding Staff - General and Skilled

* D1.1 How difficult is it for your SDO to recruit general staff?

- Very difficult
- Difficult
- Easy
- Very easy

* D1.2 How difficult is it for your SDO to retain general staff?

- Very difficult
- Difficult
- Easy
- Very easy

* D1.3 How difficult is it for your SDO to recruit skilled staff (i.e. staff with professional or technical degrees)?

- Very difficult
- Difficult
- Easy
- Very easy

* D1.4 How difficult is it for your SDO to retain skilled staff?

- Very difficult
- Difficult
- Easy
- Very easy

D2. Ease of Finding Volunteers

* D2.1 How difficult is it for your SDO to recruit volunteers?

- Very difficult
Choose if your organization gets between 25 to 50% of the volunteers it needs.
- Difficult
Choose if your organization gets only 50% of the volunteers it needs
- Easy
Choose if your organization gets the required number of volunteers
- Very easy
Choose if your organization gets more number of volunteers than it needs
- Not Applicable

* D2.2 Do you host volunteers from company volunteer programs?

- Yes
- No

D. ECOSYSTEM

* D2.2a How helpful are these volunteers to your organization?

- Unhelpful
- Somewhat helpful
- Helpful
- Very helpful

D. ECOSYSTEM

D3. Ease of Recruiting Corporate Board Members

* D3.1 Does your SDO have a board?

Yes

No

D. ECOSYSTEM

* D3.1a How often does it meet?

Never

Annually

Twice a year

Quarterly

Monthly or more often

D. ECOSYSTEM

* D3.2 Do you have people with corporate experience on your board?

Yes

No

D. ECOSYSTEM

* D3.2a What percentage of the board do they comprise?

(Only numerical digits are to be entered, no letters or symbols are allowed.)

* D3.3 How valuable has the contribution of board members with corporate experience been to your organization?

- Not valuable
- Somewhat valuable
- Valuable
- Very valuable

D. ECOSYSTEM

* D3.4 How easy is it to recruit board members from corporations/ private sector?

- Very difficult
- Difficult
- Easy
- Very easy

D. ECOSYSTEM

D4. Ease of Recruiting Board Members with Government Experience

* D4.1 Do you have current or former government officials on your board?

- Yes
- No

D. ECOSYSTEM

* D4.1a What percentage of the board do they comprise?

(Only numerical digits are to be entered, no letters or symbols are allowed.)

* D4.2 How valuable has the contribution of board members who have government experience been to your organization?

- Not valuable
- Somewhat valuable
- Valuable
- Very valuable

D. ECOSYSTEM

* D4.3 How easy is it to recruit board members from the government?

- Very difficult
- Difficult
- Easy
- Very easy

D. ECOSYSTEM

D5. Attitude of the Public and the Government

* D5.1 In your experience, are SDOs generally trusted by society?

- No
- Somewhat
- Yes

* D5.2 Approximately what percentage of your organization's income in 2015 came from individual domestic giving?

(Only numerical digits are to be entered, no letters or symbols are allowed.)

D5.2a Has the above increased or decreased since 2014?

- Increased
- Decreased

* D5.3 Is there a public perception that non-profit employees should earn less than their private-sector counterparts?

Yes

No

* D5.4 Does your government cap SDOs' institutional overheads?

Yes

No

D. ECOSYSTEM

* D5.4a Please give the approximate level of cap.

Less than 5% of the total budget

Between 5 to 10% of the total budget

Between 10 to 15% of the total budget

Between 15 to 20% of the total budget

Between 20 to 50% of the total budget

More than 50% of the total budget

Other (please specify)

D. ECOSYSTEM

D6. Prevalence of Corporate Social Responsibility

* D6.1 Does your SDO work with corporations?

Yes

No

D. ECOSYSTEM

* D6.2 Has corporate funding increased or decreased since 2014?

- Increased
- Decreased

D. ECOSYSTEM

D7. Effect of Public Scandals

* D7.1 Have there been any front page scandals reported in the media involving SDOs since 2014 in your economy?

- Yes
- No

D. ECOSYSTEM

* D7.1a Has it affected your ability to raise funds?

- Funding has declined by 50% or more
- Funding has declined by 25 to 50%
- Funding has declined by 10 to 25%
- Funding has declined by around 10% or less
- No impact on funding

D. ECOSYSTEM

D8. Connectivity and Access to the Elite

* D8.1 Does the senior leadership in your SDO have any personal connections to members of the business and/ or government elite?

- Yes
- No

D9. Motivation of Donors

* D9.1 Do your donors ask for project impact evaluations?

- Never
- Sometimes
- Always

* D9.2 Do you feel pressurized by your donors to scale up your operations?

- Never
- Sometimes
- Always

D10. Government Schemes to Encourage Giving

* D10.1 Is there any government sponsored 'Giving Day' or similar event in your economy?

- Yes
- No

D. ECOSYSTEM

* D10.1a Please list out what these events are.

(List out government sponsored 'Giving Day' or similar event in your economy)

D. ECOSYSTEM

D11. Importance of Individual Giving

* D11.1 Does your SDO receive donations from individuals?

- Yes
- No

* D11.2 Do you think the level of individual donations to SDOs in your economy is low?

Yes

No

D. ECOSYSTEM

* D11.2a What are the reasons for low level of individual donations to SDOs? Please select all that apply.

People do not have faith in SDOs

People prefer to donate to religious organizations

People don't have enough resources to donate

People do not have much empathy for the under-privileged

Lack of tax incentives for donations to SDOs

Other (please specify)

D. ECOSYSTEM

D12. Donor's Interest and Attitude

* D12.1 Do your donors support capacity building of your organization?

No

Sometimes

Always

D. ECOSYSTEM

* D12.2 Are donors in your economy showing more interest in social enterprises?

- No, not at all
- Yes, to some extent
- Yes, donors' interest in social enterprises has increased significantly
- Yes, social enterprises have become the first choice of donors

D. ECOSYSTEM

D13. Media's Attitude towards SDOs

* D13.1 How would you rate the media's coverage of SDOs?

- Very positive
- Somewhat positive
- Neutral
- Somewhat negative
- Very negative

D. ECOSYSTEM

D14. Crowdfunding

* D14.1 Does your organization use crowdfunding for fund-raising at present?

- Yes
- No

D. ECOSYSTEM

* D14.2 Do you plan to use crowdfunding in the near future?

- Yes
- No

